



MELBOURNE AND METROPOLITAN BOARD OF WORKS

625 Eric Collins Street Melbourne
Box 4342 Melbourne Vic 3001

Telex AA 34220 Cable and Telegraphic Address 'Metropolis'
Ausdoc DX20 Melbourne
Correspondence To: Director of Administration

Telephone Enquiries 316 2722

Board's Reference NW17189.1

Mr Ludwig Schwall
Alpha Pumps Australia Pty Ltd
P O Box 158
VICTORIA 3020

17 January 1989

Dear Sir

Thank you for your letter, 3 January 1989, and the attached brochures on your company and the Industrial Supplies Office.

As correctly stated in your letter, the Board does have twelve helical rotor pumps in the Mechanical and Electrical Field Services section but it should be noted that only six of these pumps are running at any time. At present they are being maintained from the supply of spare impellers, including your own, held in the Board's store.

You may also rest assured that this branch:

- (i) agrees that Alpha Pumps rotors are equivalent to or better than the imported product;
- (ii) the Alpha Pumps rotors have economical advantages over the imported rotors;
- (iii) we have not purchased any imported products since becoming aware of the Alpha Pumps product;

The Board will be pleased to purchase the Alpha Pumps product, when the need arises, while the present quality and price difference is maintained.

Yours sincerely

N WORTHY
A/PRINCIPAL MECHANICAL FIELD
SERVICES ENGINEER